

## WHAT OUR CLIENTS ARE SAYING ABOUT US



### **STRATEGIC PLANNING:**

“Chambers Consulting LTD has exceeded our expectations during the strategic planning process. Your team facilitated discussions of BWWB's strategic goals and objectives to first line managers, supervisors and employees, given our time constraints, with confidence and integrity.

You and Linda are to be commended for communicating the strategic plan in understandable terms and its impact on all operating departments. Your team gathered written input from all departmental managers and staff for the strategic plan. You were also instrumental in coaching division and departmental managers as they presented their individual plans to the board of directors for comments and review.

It was our pleasure to work with such a highly effective team of professionals that listen to and positively respond to our business issues.” ***General Manager,  
Birmingham Water Works Board.***

“Chambers Consulting LTD’s assistance in the Purchasing, Transportation and Warehouse Departments’ has allowed the departmental managers to focus on taking ownership of the strategic plan developed and has improved internal operational efficiencies to align with the goals of the Birmingham Water Works Board. We highly recommend your strategic planning services and operational planning services to other water systems that are concerned about improving departmental efficiency, reducing long term cost and making departmental managers accountable for yearly goals and objectives.” ***Purchasing Manager, Birmingham Water Works Board***

As a second generation business we needed to develop a strategic plan and Chambers Consulting was the firm that listened, understood and responded to our business circumstances. You and Linda facilitated the strategic planning process with professionalism and sensitivity. We are now more focused on executing the plan developed and measuring our results in light of where we see the business going in the next 5 years ,” ***President and CEO, Falls Janitorial Services Inc.***

“Your patience throughout this process has been amazing. We understand that you usually work with business enterprises and can lead a company through the planning exercises in a relatively short amount of time. We truly appreciate your willingness to take on a non-profit and stick with us through changes in leadership. You’ve taught us to keep looking at the future and to evaluate our progress annually, at a minimum.” ***President, Birmingham Art Association.***

### **ACCOUNTING AND TAX SERVICES:**

“First Class” is not an exaggeration when describing the services that Chambers consulting provides. My business has benefited from their advice and wise counsel. Always willing to answer questions, suggest ways to make my life easier as a small business owner and just “being there” to listen to our concerns. Chambers Consulting works on building relationships and their strength lies in listening to their clients. ” ***Managing Partner, Margaret Jones Interiors, LLC.***

### **BUSINESS PLANNING:**

Throughout this long process (business plan, marketing and sales plan), both Harry and Linda worked consistently at the highest professional level. They set clear goals and objectives in understandable terms; they were always on time; they met their deadlines; and they were unfailingly supportive, helpful and patient, always ready to clarify and answer questions.” ***Curator of Metal Arts, Sloss Furnaces National Historic Landmark***

“The work (business plan) they did for us far exceeded the work contracted and they followed up every detail. Harry and Linda are both strong believers in giving back to the community. They demonstrate this belief through their services to several boards and committees throughout the city.” ***President and CEO, New Grace Hill Cemetery, Inc.***

### **COMMUNITY SERVICE:**

“I have had the privilege of working with Linda Chambers for several years. We have served together on the Board of the National Association of Women Business Owners’ (NAWBO) Birmingham Chapter. Linda’s philosophy is to “find meaning in life through a life of service”. Her volunteer work at NAWBO truly reflects her personal philosophy.” ***Business Counselor, UAB School of Business, Small Business Development Center.***

“Harry assisted our small non profit during a time when we needed financial expertise but could not afford to hire an expert. For more than two years Chambers Consulting prepared our federal returns and was available as a sounding board for ideas, projects and business planning. Without their assistance Birmingham Racquets Urban Tennis Experience would not have been able to make the American Tennis Association (ATA) national tournaments a success for two years in a row.” ***Executive Director, Birmingham Racquets Urban Tennis Experience, B.R.U.T.E.***

“The Magic City Boys Choir has been made better because of the assistance and business expertise of Chambers Consulting LTD. During our first and second European tours to Paris, France and Genoa, Italy Harry and his family actively participated in all boys’ choir programs and assisted us in raising the needed funds to send our kids to other parts of the world. Chamber Consulting prepared our non profit documents and our annual returns during these critical years at minimal cost. They are committed to assisting community organizations.” ***Music Director, Magic City Boys Choir***

